



## Procurement Transformation Institute

### *Procurement Value Delivered*

Issue 26, 29 August 2018

#### This Week's Highlight

#### Collaborathon Platform 2018

The HSE, in collaboration with the HBS, HSC and Ervia, have come together to host a Collaborathon Platform.

A Collaborathon is an event where differing perspectives on challenges facing organisations are brought together & are worked on by individuals to accomplish a business goal. It is made up of the opinions of multiple stakeholders that could be involved in co-creating or co-designing solutions.

The Collaborathon will:

- Raise awareness of digital transformation activities across Ireland
- Provide a networking opportunity for those engaged in digital to grow and improve their knowledge and projects
- Deliver leanings from experts in technology, research, leadership and human centred design

**Click below to register for this exciting event & have your voice heard!**

# Collaborathon Platform

## September 19th

Trinity Innovation Centre,  
Foster Place,  
Dublin

Hosted by:



The business division of the HSE



[Click Here to Register for the Collaborathon](#)

### Procurement Picks



#### Where I see Procurement in 2025

Mark Perera shares his insights into how technological advances will enable procurement become more automated & help to deliver measurable growth and speed.

[Check It Out Here!](#)

#### People

##### The 5 Key Benefits of Effective Buying:

Jonathan O'Brien, CEO of Positive Purchasing Ltd. discusses how a wealth of worthwhile benefits can

#### Knowledge

##### The Dark Side of Negotiation:

The Negotiation Ninja compares those who use negotiation for nefarious means and those who use

#### Process

##### 3 Steps To Ensure Greater Supply-Chain Transparency:

BASF highlights three key takeaways from the Supply Chain Transparency

be gained through adopting an effective buying approach.



[Click Here to Find Out More](#)

it for good to intentionally reinforce value creation.



[Discover More Information Here](#)

Challenge for companies striving to become more sustainable.



[Click Here for more Information](#)

## Technology

### What Can Blockchain Do for Public Procurement?

Bertrand Maltaverne delves deep into how blockchain is definitely a revolutionary breakthrough that could transform how business is done.



[Want to Find Out More?](#)

## Culture

### A Good Spend Culture Is Not Just About Saving vs. Spending:

Philip Gray highlights how a spend culture is not one size fits all and what works for one company or industry may not work for another.



[Click Here to Read the Article](#)

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