



## Procurement Transformation Institute

*Procurement Value Delivered*

### TenderCon2

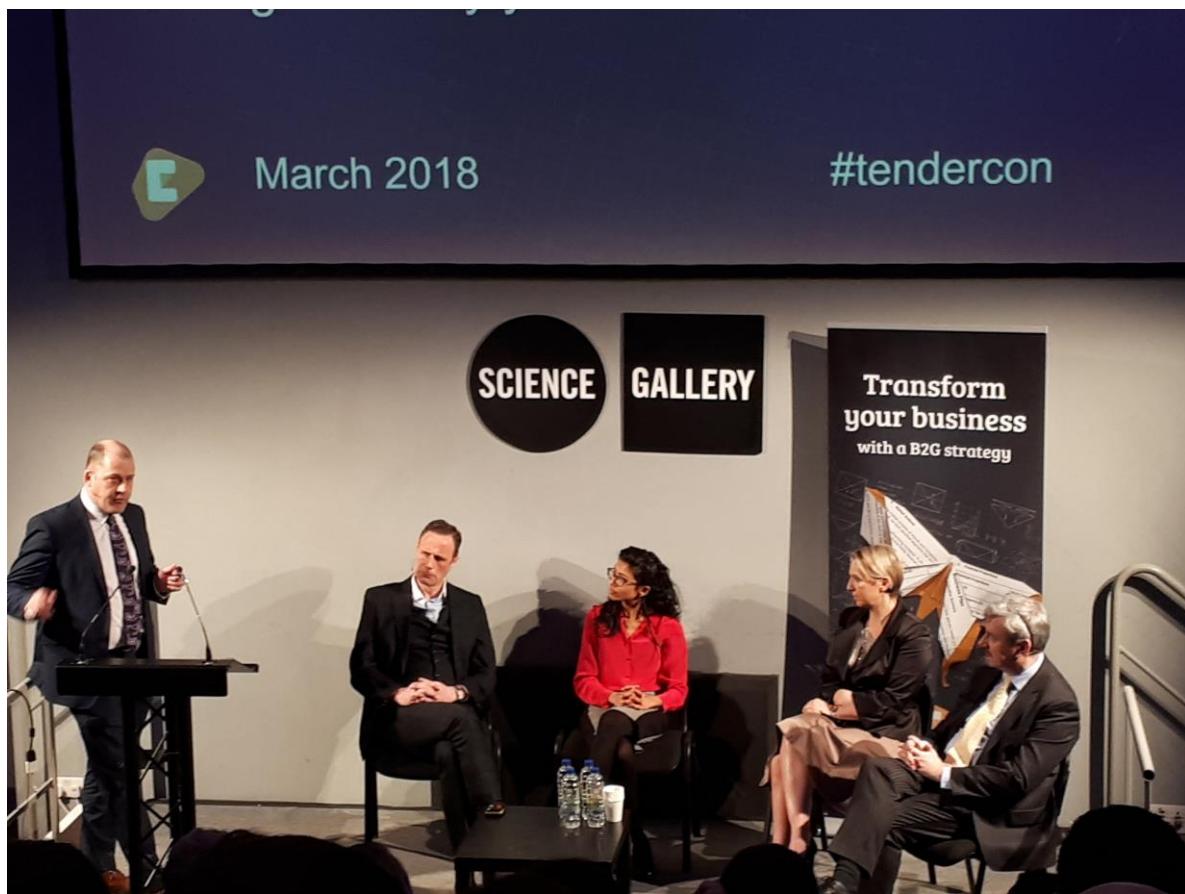
7th March 2018  
Issue 3

#### This Week's Highlight - TenderCon2 Event

Mike McGrath & Ingrid De Doncker attended the TenderCon2 event yesterday, Tuesday March 6th, at the Science Gallery, Dublin. Both Mike & Ingrid were Q&A panellists at the event. It was a follow on from the success of the inaugural TenderCon event back in October 2017. The events are designed to provide SMEs in Ireland with an inside track into the public procurement process. Click below to access the TenderCon website to read about yesterday's event, access articles, be notified of future events and even apply to become a TenderCon speaker.

#### Pictured Below (l-r):

Sean Bresnan, Head of Sourcing, HSE; Nitika Agarwal, apolitical, COO; Ingrid De Doncker, CEO, iDDea; Paul Quinn, CEO, OGP



[Click Here to Access the Website](#)

Procurement Picks of the Week



## Circular Economy and IT Procurement

Conrad Mohr & Albert Sanchez-Graells discuss the potential for the “re-use” and the purchasing of refurbished or remanufactured IT products in this How to Crack a Nut blog

[Click Here to Read the Blog](#)

### People

**The Power of People - McCormick & Company's Procurement Transformation:**  
A perfect example of the effects the 'Power of People' and a change in strategy can have organisations reap rewards beyond expectations - a 250% cost improvement in this case!



[Click to Read the Report](#)

### Knowledge

**What is the Future of Knowledge Management in Procurement?**  
Procurious' Matthew McGovern talks the future of talent and knowledge management and how procurement can play a major role in ensuring knowledge is not lost within organisations.



[Click to Read the Report](#)

### Process

**How to Use Six Sigma in Procurement Activities:**  
Trusted Procurement Advisor CentrePoint Group share their advice on how Six Sigma can be used to improve and enhance your organisation's processes once applied correctly and efficiently.



[Click to Read the Report](#)

## Technology

### Procurement - Embracing Technology for a better future:

This Michael Page article discusses the up and coming effects exponential technologies & digital transformation can have on procurement processes, focusing particularly on AI & Blockchain.



[Click to Read the Report](#)

## Culture

### Establishing the Right Business Culture for Procurement:

Sourcing Guy shares his four top tips to change and develop the right procurement culture and cultivate a strong, value delivering environment.



[Click to Read the Report](#)

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