



## Procurement Transformation Institute

### *Procurement Value Delivered*

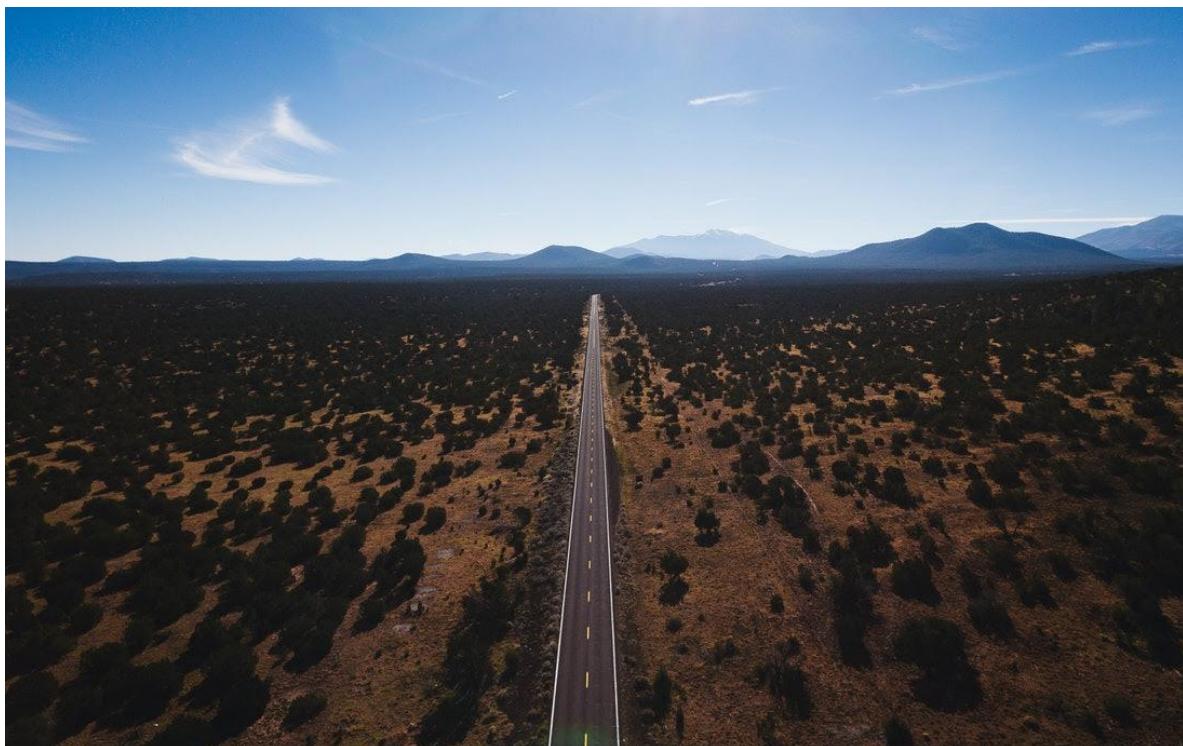
Issue 9, 11 April 2018

#### This Week's Highlight

#### Procurement 2020 Roadmap:

Procurement in 2020 will mean developing new value propositions, meeting new business needs, and integrating data across functions. It will call for using data pro-actively and intelligently & will require fundamental reshape of procurement organisation and its capabilities to take on new challenges.

Procurious share their Four Essential Capabilities for your Procurement 2020 Roadmap. Click below to find out more.



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## Procurement Picks



### General Data Protection Regulation (GDPR)

With less than 6 weeks away, Mary Ryan gives us her advice on how we can prepare for GDPR. Are you on the road to compliancy?

[Click Here to Read the Blog](#)

### People

**How Smart Procurement is helping CPOs to navigate today's uncertain landscape:**  
Discover how CPOs, powered by smart procurement technology, tackle increasing risk factors, regulatory changes, & greater demand for innovation.



[Click Here to Find Out More](#)

### Knowledge

**The Best Price May Not be the Lowest Price:**  
Tompkins' Scott Moon shares his insights on the above argument. What constitutes 'best price'? Are consumers aware of what has been removed in providing a low price? Are they aware of their product sources?



[Discover More Information Here](#)

### Process

**How to Stop Procurement Teams from Strangling the Creative Process:**  
An insightful article by Spy Studio founder and creative director Simon Clark advising on how consultancies and in-house procurement teams can work better together.



[Click Here for more Information](#)

## Technology

**Why Expertise in Smart Procurement Technology is Becoming Indispensable:**  
Ashley Brennan highlights the benefits of tech-driven 'smart procurement' for procurement staff in this thought-provoking Procurement PeopleCloud® article.



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## Culture

**The Five Factors That Shape How We Buy:**

Five considerations that determine how you buy in different buying situations, identify what you might need to do to ultimately shape how you buy now and in the future



[Want to Find Out More?](#)

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