



## Procurement Transformation Institute

*Procurement Value Delivered*

Issue 14, 30 May 2018

### This Week's Highlight

The European Commission has recently published a Commission Notice

#### **"Guidance on Innovation Procurement."**

The guidance clarifies what is meant by innovation procurement, outlines how to setup a policy framework that is necessary to make strategic use of innovation procurement and describes how different public procurement procedures can be put at work to modernize public services with innovative solutions and create growth and jobs for innovators in Europe.



European  
Commission

[Download Guidance on Innovation Procurement](#)

Events



The Procurement Transformation Institute are excited to announce that we are hosting **Tendercon3** in Cork on June 14th in conjunction with Tenderscout.

Ingrid De Doncker is pictured above at the Tendercon2 event that took place last March in Trinity College Dublin's Science Gallery.

[Join us](#) for where we'll be sharing the best practice approach to government tenders and how to go about winning them.

To avail of this invitation, please register for your ticket [here](#).

**Date:** 14th June  
**Venue:** Western Gateway Building, UCC, Cork  
**Time:** 8:00 - 12:00

Stay tuned for next week's newsletter for more information on this exciting event!

**Procurement Picks**



## Public Sector Procurement

### needs a Serious Rethink:

Shaun Gomm of Sigma would like to see SMEs involved at every stage of the process

[Read the Blog Here!](#)

## People

**Strategic Procurement in the Post-Sourcing Era:**  
Kelly Barner discusses the results of a research report recently conducted by Ardent Partners in conjunction with Determine, namely, CPO Rising 2018: The Age of Intelligence. Barner shares her insights on the knock-on effects of these results in procurement.



[Click Here to Find Out More](#)

## Knowledge

**The Two Obvious Challenges Of Digital Transformation That Everyone Ignores:**  
Thought-provoking article by Bertrand Maltaverne highlighting that a digital transformation is set to take place in the coming years, and the Procurement world can expect substantial changes as a result. Are you prepared?



[Discover More Information Here](#)

## Process

**Change in Procurement Process- The Ever Needed Change:**  
Tap2Trade explain how various changes and improvements in the procurement process are all set to play a great deal in the whole procurement scenario and will definitely prove to be one of the biggest achievements of technology.



[Click Here for more Information](#)

## Technology

## Culture

## Technology Services 2 extends Public Procurement to SMEs

Between May 2018 and 2019, the UK government intends to launch five major frameworks to aid and streamline public procurement and significantly improve the process for the public sector and vendors.



[Want to Find Out More?](#)

## How Small Businesses can Expand into the Public Sector:

The public sector procurement system is daunting for many SMEs however, Penny Godfrey of Millstream reveals how SMEs can make the process easier & shares top tips for navigating the public sector procurement system.



[Read the Article](#)

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